

## Service Brand Franchises are Ideal for Veterans

Transitioning from military service to civilian life poses unique challenges for veterans, especially in finding stable employment. One promising avenue is franchising, particularly in service brands, which can offer veterans a solid path to entrepreneurship.

Resilience, adaptability, and teamwork are all skills often honed through military service. They are also equally vital for business leaders, particularly in the franchising sector. Veterans in franchising are well-equipped to tackle tough challenges, and in the dynamic service brand industry, the ability to pivot and adapt is crucial for success.

"Before joining DoodyCalls I served in the Army National Guard for eight years and was deployed to Iraq in 2003. During my deployment, I had a lot of time to reflect on my life and my aspirations for the future. Managing a transportation fleet of 20 trucks and overseeing a team of five soldiers helped me realize my potential as a business leader. When I returned home, filled with passion but lacking formal business training, I found support through DoodyCalls' established franchise model and began my franchising journey. Now, 19 years and five units later, I continue to love the work that I do." - Author, Paul Delaney

In general, service brands typically require lower initial investments compared to other franchising sectors, further enhancing accessibility for retiring military personnel. This is primarily due to service brands having the reduced need for physical inventory, large retail spaces, and expensive equipment.

Source: <u>Service Brand Franchises are Ideal for Veterans</u> <u>Transitioning to Civilian Careers (franchising.com)</u>



Email: colin@cmfranchiseconsulting.com Phone: 888-325-8056

## NOVEMBER 2024



Lightbridge Academy, a leader in early childhood education, is excited to announce a strategic partnership with Benetrends, the nation's top franchise funding provider, to launch a \$50 million proprietary funding program. This partnership will provide new and existing franchisees with simplified access to capital, fueling expansion efforts across the United States.

## Read More



Before investing in any franchise opportunity, just as with any new business venture, thorough research is key. It's vital to fully investigate the franchise brand's product or service, to explore the potential territory and location, to carry out an analysis of the local market, customer base and competition, and to look into the structure of the organization and the training and support that they offer to their franchisees.

Read More



Exploring Franchise Opportunities During the Holiday Season: A Smart Move?

The holiday season, traditionally a time for family gatherings and gift-giving, also offers a unique opportunity for aspiring entrepreneurs to dive into franchising. As consumer spending surges, many businesses experience their highest revenue during this period. This makes the holidays an opportune time to explore franchising opportunities.

- Increased Consumer Spending: During the holiday season, shoppers are out in full force, boosting sales in retail, food, and service industries. A franchise in these sectors can capitalize on this surge, providing a strong start for new franchisees.
- 2. Seasonal Hiring Flexibility: Many businesses hire temporary staff to manage the holiday rush. As a new franchisee, this allows you to meet short-term staffing needs while also identifying potential permanent employees.
- Demand for Convenience: Franchises often succeed by offering convenience, whether it's fast food, quick services, or easy access to popular products. During the busy holidays, consumers seek out businesses that make their lives easier—an excellent niche for franchises.
- 4. Promotional Advantages: Many franchises have national marketing campaigns timed for the holidays, which can help new franchisees attract customers without heavy local marketing expenses. Holiday promotions can drive immediate business, creating momentum for the new year.

## FOR MORE INFORMATION PLEASE CONTACT:

Colin at CM Franchise Consulting

Email: colin@cmfranchiseconsulting.com

Phone: 888-325-8056 or 651-294-9101

Referrals are always appreciated! Feel free to share my contact information with others who may be looking into a franchise opportunity.